

Michigan Association of Professional Landmen

A Nonprofit Organization Dedicated to Continuing Education

December 14, 2015

A Message from the President

Happy Holidays to all of our members and their families!

On behalf of the MAPL Board I would like to give thanks to all that made 2015 another great year for the MAPL. In these challenging times the MAPL is fortunate to have our committed membership that continually support the numerous MAPL events as well as our Sponsors that make such opportunities possible.

As we prepare to transition into the New Year the Board will be gathering to discuss future plans for the MAPL and to reflect on how to improve our services to the MAPL membership while delivering added value to our Sponsors for their ongoing support. To that end, we will be asking Members and Sponsors to fill out a survey aimed at helping us determine where we can enhance our efforts and specify needs that are currently not being addressed. Beyond providing a wish list of ideas, the goal is to build on our strengths as well as identify opportunities that will link what we are doing right to how we can improve as we move forward. Ultimately we aim to produce a list of action items that will serve to address the needs and wishes identified from the survey results. As such, we hope you all will make the effort to set aside some time to carefully review the survey and provide your thoughts and ideas as to ways we can improve the MAPL. https://www.surveymonkey.com/r/MAPLmember

To that end, please accept our sincere thanks for making the MAPL the best it can be and we look forward to hearing from you soon! *Steve Rapanos* | *MAPL President*

From the Treasurer

Members, I would like to take this opportunity to remind you of the updated website, and the resources contained therein. Everything from prior newsletters to different resources that is available. I urge every member to utilize these resources and if you believe a resource is not listed, please inform myself or a board member and we'll update the website accordingly.

The State Lease Auction is being held in early May. While we generally try to have our meeting the night prior to the auction, availability of the

Spring General Membership update:

the auction, availability of the Radisson has limited us to the evening of the auction. As such, our MAPL General Membership Spring Meeting will commence at the Radisson in Lansing On Wednesday May 4th, 2016 at 6:00 PM. Event details will be posted soon. We are looking forward to seeing you all there!

Greg Vadnais, Jr. | MAPL Treasurer

2016 Winter Seminar

The 21st Annual Winter Seminar is to be held on February 18, 2016 at the Comfort Inn & Suites in Mt. Pleasant, MI

Mark your calendars for **February 18, 2016** and join us for another outstanding lineup of speakers. This will be our 21st Annual Winter Seminar with a full schedule covering some great topics, including the following:

Erin McDonough | Michigan Oil and Gas Association | Ms. McDonough was hired full time by MOGA as President of the association in 2014 and works closely with the Executive Committee and Board of Directors of MOGA; has been committed to fostering the working relationship between MOGA and MAPL. Ms. McDonough will be discussing the current policy issues facing our industry and the issues that may be coming down the pike in the future, as well as strategies to better prepare us to address public opposition to the industry.

Jeffrey Smetzer | *Smetzer Land Services* | Mr. Smetzer will be presenting "Title curative using Michigan Legislature, Governor and BLM" which involved obtaining Patents for 852 acres in Calhoun County, Michigan on behalf of landowners in possession of land for over 165 years by amending 2 statutes by the Michigan legislature and Governor requesting Patents from BLM.

John Esch | *MDEQ* - *OOGM* | Mr. Esch is a Senior Geologist for the Michigan Department of Environmental Quality – Office of Oil, Gas, and Minerals – Petroleum and Mining Geology Unit. For the members that missed the Field Landman Seminar held by AAPL at Boone's on October 29, Mr. Esch will again provide Updates to GeoWebFace Application and Brief Intro to Upcoming Oil and Gas Data Miner. A very informative talk that guarantees you will walk away with knowledge on how to better use GeoWebFace.

Mark Sweatman | *Director, MDNR – Office of Minerals Management* | In July 2015, Mr. Sweatman joined the MDNR as its director of the Office of Minerals Management, and joins us at the Winter Seminar so we can introduce MAPL to him, and hear from him, among other topics, his continued efforts to bring a strong working relationship together between MDNR, MDEQ, MOGA and MAPL.

John Yellich | *Director, Michigan Geological Survey* | Mr. Yellich joins us from the Michigan Geological Survey to discuss ongoing efforts that include a cooperation with OOGM, OMM, other Quality of Life State agencies and MOGA in collecting geologic data for public use and to re-establish the mapping program of the natural resources of metallic and non metallic minerals, aggregates and groundwater in the State of Michigan.

2015 MAPL Golf Outing

This year's MAPL Golf Outing was held at Tullymore Golf Resort in Standwood, MI. The skies were clear and the sun welcomed the 26 golfers who participated in this year's outing. Numbers were down from previous years but spirits were up despite the low oil price environment.

After an absolutely beautiful morning of golf, the crew gathered back at the club house for a delicious buffet lunch while the final tally was being calculated. The scores were packed tight amongst both the competitive and non-competitive teams with the winner of the competitive division being Brian Benson, Rich Collins, Scott Lampert, and Gary Worman. The non-competitive division winners were Sue Benson, Jeff Cook, Chris Tooman, and Steve Rapanos.

The Board and membership of the Michigan Association of Professional Landmen would like to thank our sponsors. Without their gracious support we wouldn't be able to arrange an outing of this nature and we greatly appreciate each and every one of them. In addition, the Board would like to thank everyone for making the time to participate in this great event. *Luke Miller* | *MAPL Vice President*

AAPL Senior Member Status

Please join me in congratulating Jan Barger, CPL, my friend and my first mentor! She has achieved her AAPL Senior Membership.

This is a well-deserved and hard earned status. In order to qualify for AAPL Senior Membership you must apply and be approved by the Board of Directors. Senior membership may be granted to any active member who is at least 65 years of age, has at least 15 years active experience in landwork and has been an active member for the 15 consecutive years immediately preceding the submission of the application for senior membership status. Senior members pay a reduced amount of dues and enjoy all the privileges of an active member. *Sue Benson* | *MAPL Immediate Past President*

AAPL Awards

Don't forget to get your nominations in for AAPL's 2015 Awards. The AAPL Awards recognize AAPL members and local associations who have achieved the highest standards of excellence in the land profession.

The MAPL Board Members will review all suggestions and then prepare and submit the nominations on behalf of our Membership. All individuals suggested for nomination or submission for an award must be a member of AAPL. Self-nominations will not be accepted for individual awards. The descriptions for these categories are below. The AAPL Award Committee will be given a copy of "The Description of Categories" and will disqualify an entry if it does not meet the guidelines established. Please read the description of each category closely to make sure your entry suggestion belongs in that category. If you are

submitting a suggestion, please attach a one page write up as to why you feel this person/newsletter/communication is deserving of the award. The 2015 AAPL Awards will be presented at the Annual Meeting to be held in Orlando, FL on June 15-17, 2016. The **deadline** for all entries to AAPL is January 15, 2016 so please get your suggestions in before December 31, 2015.

AWARD CATEGORIES

LIFETIME ACHIEVEMENT AWARD

To be presented to an AAPL member who has honored and distinguished the land profession through demonstrated leadership, integrity, and his/her contribution to the industry, the community and the profession for his/her entire land career. (Current AAPL Officers are excluded from nomination.)

LANDMAN OF THE YEAR AWARD

To be presented to an AAPL member who honored and distinguished the land profession through demonstrated leadership, integrity, and his/her contribution to the industry, the community and the profession during calendar year 2014. (Current AAPL Officers are excluded from nomination.)

SPECIAL AWARDS – Multiple awards in this category may be awarded based on merit

To be presented to the member(s) or group(s) who/which has made an extraordinary contribution to AAPL, the land profession, the industry, or the community. May include but is not limited to:

<u>Education</u> – may be presented to a member who has achieved a level of unusual distinction in AAPL's continuing education program as demonstrated by his/her contribution of time and service to the betterment of land professionals.

<u>AAPL Committee Member Award</u> – may be presented to an AAPL Committee member who has greatly exceeded expectations.

<u>Community Service</u> – may be presented to a member who has contributed greatly toward civic improvement in his/her local community.

Other – may be presented to a member who has achieved unusual distinction or contributed significantly to the betterment of land professionals in any other way deemed worthy of recognition.

Job Postings on the AAPL Website

If you have a job opening, please submit the job description to one of the MAPL Board Members or the AAPL Director – Michigan and it will get forwarded to AAPL for posting on their website. If you're looking for land work, don't forget to check the Job Bank link on the AAPL website under the Resources tab! Go to: http://aapl.energyjobsnetwork.com/home/home.cfm?site_id=12984

NAPE - Where Deals Happen

(www.napeexpo.com)

NAPE Summit – February 10-12, 2016 in Houston, TX at the George R. Brown Conference Center. Former New York Mayor, Rudy Giuliani, will be the Charities Luncheon Guest Speaker!

Summer NAPE – August 10-11, 2016 in Houston, TX at the George R. Brown Conference Center.

NEW AAPL Land Professional Definitions

"Landwork" shall mean the actual performance or supervision of any one or more of the following functions:

- * Negotiating for the acquisition or divestiture of mineral rights.
- * Negotiating business agreements that provide for the exploration for and/or development of minerals.
- * Determining ownership in minerals through the research of public and private records.
- * Reviewing the status of title, curing title defects and otherwise reducing title risk associated with ownership in minerals.
- * Managing rights and/or obligations derived from ownership of interests in minerals.
- * Unitizing or pooling of interests in minerals.

"Land professional" shall mean a person who derives a significant portion of his income as a result of performing landwork.

"Landman" shall mean a land professional who has been primarily engaged in negotiating for the acquisition or divestiture of mineral rights and/or negotiating business agreements that provide for the exploration for and/or the development of minerals.

Certification Corner

- * AAPL has done away with the recertification fee. But you still need to complete and submit your paperwork.
- * Certification policy has been changed to include surface landmen!
- * The new CPL review and exam was released in October 2015.

New Weekly Government Affairs Newsletter

AAPL has hired a Governmental Affairs Analyst - Russell Cohen, formerly of Lear & Lear from Salt Lake City, Utah. Russell will be compiling a weekly Governmental Affairs report, which is available to AAPL members via the "Government Relations" page when you are logged in to your profile on www.landman.org. Please note that the current weekly reports, as well as a library of archived reports, are now available on our landman.org website. Once logged-in click on "About AAPL" on the top of the home page, and click on "Government Relations" from the pull-down menu. You can also access the reports directly from this URL: http://www.landman.org/about-aapl/government-relations. Check your inbox weekly to receive your copy!

Don't forget to check AAPL's Webpage (www.landman.org) Resource tab for:

- <u>Updates & News</u>
- Forms & Contracts
- Job Bank
- AAPL Toolkit
- America's Landman
- Landman Store



AAPL's 62ND Annual Meeting



2016 Calendar of Events for MAPL and MOGA

February 18, 2016 | MAPL - Winter Seminar

February 18, 2016 | MOGA - Member Meeting Both held at Comfort Inn & Suites | Mt Pleasant, MI

April 21, 2016 | MOGA - Member Meeting *Acme, MI*

May 4, 2016 | MAPL - Spring General Membership Meeting Lansing, MI

> May 18, 2016 | MOGA - Member Meeting Lansing, MI

> June 15, 2016 | MAPL - Presidents Meeting Clare, MI

June 16, 2016 | MOGA - Golf Outing Mt. Pleasant Country Club, Mt. Pleasant, MI

August 5, 2016 | MAPL - Golf Outing TBD

September 15, 2016 | MAPL - 39th Annual Fall Seminar Grand Rapids, MI

September 15, 2016 | MOGA - Member Meeting Grand Rapids, MI

October 20, 2016 | MOGA - Member Meeting Gaylord, MI

November 2, 2016 | MAPL - Membership Meeting Boone's Long Lake Inn, Traverse City, MI

December 8, 2016 | MOGA - Member Meeting Mt. Pleasant, MI

^{*}AAPL Events will be posted and members notified as the dates become available.

From the Membership Chairman

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As the proverbial new kid on the block, I'd like to express what a pleasure it has been meeting members. I look forward to meeting all of you that I have not had the pleasure of meeting very soon. On that note, if you have suggestions or ideas on how to improve your membership experience, please don't hesitate to contact me.

The November General Membership Meeting at Boones Long Lake Inn was a great success. I would like to personally thank all those who attended. Thank you to my fellow board members as well. I truly appreciate your support. As always, no one left Boone's hungry. We are doing our part to keep the energy industry alive in Michigan. Boones is certainly doing their part keep the beef industry alive! Many smiles were witnessed as new friendships were made and as longtime friendships were kindled.

The night ended with an engaging presentation on social media and how it can be used...or misused during a crisis situation. Derek Devries, a public relations professional and professor at Grand Valley State University walked us through a review of BP's social media response to the Deepwater Horizon spill. His presentation spurred some great questions from the audience. If anyone would like a copy of Derek's presentation, please contact me.

Once again, I'd like to thank everyone for making the trip and for your ongoing support of the MAPL.

Chris Tooman | Membership Chair

Thank you to our 2015-2016 Sponsors

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